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The Aims of Argument takes a holistic approach toward argumentation that mirrors the structure of James E. Kinneavy's 1969 essay "The Basic Aims of Discourse." Crusius and Channell have developed a textbook designed around the purposes or aims of argument, which they define as to inquire, to convince, to persuade, and to negotiate.

[**The Aims of Argument: A Text and Reader, - WordPress.com**](#)

The Aims of Argument: A Text and Reader, 8th edition, eds. T. Crusius and C. Channel. Course Description: This course emphasizes critical reading, writing, and textual analysis with particular focus on argument and research-based writing. Upon successful completion of this course, students should be comfortable finding and analyzing sources to create source-based argument in multiple genres

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